

The future of work has changed...and so have we.

What hasn't changed is our commitment to our members, your companies, and the innovation community we are building, together.



The future is *flexible*.

At VCET there are **no contracts** or fixed time constraints. We offer month to month memberships, **24/7/365 access**, opportunities for **flex or fixed desks**, and **free add-on memberships** for interns, student entrepreneurs, and **remote team members**. Scaling up or down is up to *you*.

The future relies on *trust*.

From **super fast wifi** to professionals helping one another in a **tight knit community**, we are grateful to have a **trusted** space to learn, work, share, and grow.

The future is *safe*.

We have new cleanliness stations, visual reminders for worry-free reinforcement of community norms, reduced density in our space, face shields for all, and an updated readiness plan based on local, state, and federal guidelines, so that our community **continues to keep healthy and safe**. Now go wash your hands :)

The future is *innovative*.

Since 2005, VCET has been helping entrepreneurs and startups start, scale, and succeed. This next decade will be **better, brighter, and more innovative** than ever. All **doers** are welcome.

Let's build the future we want to live in, *together*.

Our community is committed to **diversity, equity, and inclusion** in which everyone benefits. Let's continue to inspire one another, learn, and grow so that we can make Vermont a fantastic place to live, work, and play, for everyone.

Here's the new lineup:

Select what's best for you

- **Free 'Plus One' Membership** ***new***

- As a VCET member, you can now extend a **FREE** membership to your partner. Some relief for you parents and couples!
- **Free Student Entrepreneurs and Interns**
 - VCET works closely with at least 10 Vermont colleges and universities, and believes student entrepreneurs are the future. So as always, student entrepreneurs and interns are **FREE** thanks to the support from the Vermont Technology Council.
- **Fixed or Flex: You choose!**
 - Choose a fixed or flex desk at the same price of \$100/month for the remainder of 2020.
 - Fixed desk price will increase to \$150/month for all new members.
 - Current fixed desk members are unchanged at \$100/month until January 2021.
- **Free Remote Team Memberships *new***
 - Startup teams can now offer **FREE** memberships to their remote team members (who infrequently visit the office). This applies to startup teams of 2+ paying members with fixed desks.
 - **Open access** to all programs, events, Slack, and networking.
 - Hiring a team of remote employees? More opportunities for your team to work in partner spaces across the country, **coming soon!**
- **1:1 Business Advice and Office Hours**
 - VCET's Sam Roach-Gerber and David Bradbury are always available for a 1:1 meeting to provide business advice, and to help you start or scale your business whether you're a seasoned entrepreneur, or just starting out. There is no charge and this service is open to the VCET community and beyond (so tell your friends!).
 - Contact Sam to schedule your meeting today (sam@vcet.co). In-person and remote sessions always available.
- **#ScaleHere Perks**

- VCET's [#ScaleHere Platform](#) is included in your membership and has the potential to save you **\$160K**. Have something in mind that we don't offer yet? Reach out to us!



Change happens. Often scary. Never certain. We hope these new offerings make a positive difference as you start, scale, and succeed @VCET.

As a reminder, we will resume the regular billing schedule starting **July 1**. Let us know if your membership status has changed, or if you are interested in taking advantage of the offerings listed above. As usual, we are all ears, so please let us know if you have any clarifying questions, or if there is anything else we can do to support you.

Onward, together.

-The VCET Team



[Donate](#)

A huge thank you to all of you that have donated to VCET over the last few months as we made the decision to suspend billing for April, May, and June. We are endlessly grateful for your support. If you'd like to donate on top of your July membership fee - we'd be delighted!